

Senior Recruitment Consultant

Hays • Melbourne CBD VIC



Base pay

\$80,000 - \$95,000



Work type

Full time



Contract type

Permanent

Job details



Date posted

07 Oct 2021



Expired On

11 Sep 2022



Category

HR & Recruitment



Occupation

Recruiter - Agency



Base pay

\$80,000 - \$95,000



Contract type

Permanent



Work type

Full time



Job mode

Standard business hours



Career level

EXPERIENCED NON-MANAGER



Work Authorisation

AUSTRALIAN CITIZEN / PERMANENT RESIDENT

Perks

TRAINING

Skills

ACT!

ONLINE LEARNING

RECRUITER

RECRUITMENT

SELF-DIRECTED

Full job description

Your new company

We are a market leading brand that open doors. We thrive in teams that are the best in the industry and work collaboratively to achieve results. Known for our state of the art technology and a reach that is larger than our four nearest competitors combined, Hays is a wise career choice for ambitious and talented recruiters with a proven track record looking to fast track their sales career.

Your new role

When you join Hays, we will provide you with more than just a job. We will support you on a journey where you can:

- Manage and grow your own client portfolio
- Map the market and develop an ambitious sales plan
- Lead by example and influence the development of others
- Source new candidates via a multitude of channels and conduct thorough interviews
- Identify new business opportunities and establish relationships with new clients

- Provide excellent service delivery to your portfolio of established relationships
- Advise decision makers from SMEs to global organisations to help them achieve their business objectives
- Work collaboratively with your team to reach team goals
- Handle the job process from beginning to end including short-listing, making expert recommendations and maintaining relationships

What you'll need to succeed

You know that you've got what it takes because you are:

- Highly motivated and sales driven with a proven track record in recruitment
- Passionate about helping people flourish and achieve their career goals
- Proud of your strong track record exceeding targets
- Energized by connecting with new people
- Driven towards achieving results in an environment full of healthy competition
- Inquisitive and curious, always wanting to know more about people and the world of work
- Confident to establish new relationships
- Ambitious to achieve results and progress your career
- Adaptable and agile, able to constantly seek new opportunities in the market

What you'll get in return

While you may have existing recruitment experience, we recognise you are ready to take the next step in your career and you're eager to learn more.

That's why we promise to equip you with the tools to ensure you continue to develop throughout your career. This includes:

- Formal classroom training designed specifically for experienced recruiters
- Workshops delivered locally by specialists in their field
- Self-directed training programme which involves one-on-one coaching with your manager and team mates
- Comprehensive online learning so you can learn independently
- Tools and resources written by subject matter specialists to assist you to become a trusted advisor to your clients
- A new training programme at every stage of your career with Hays, through to management and leadership

Along with comprehensive training and support, we also offer a range of rewards and benefits.

What you need to do now

Our people tell us that Hays is a great place to work, over 90% of our employees say that they are proud to work for Hays. You could have the opportunity to advance your career with the market leading agency and be proud of who you work for too. Getting curious? Contact Tanya McDonald –

Senior Internal recruiter VIC, TAS & ACT by submitting your application. At Hays, we value diversity and are passionate about placing people in a role where they can flourish and succeed. We actively encourage people from diverse backgrounds to apply.

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